



## COACH PROFILE

### Samantha D'Angelo – Performance Coach & Consultant

Samantha is a dynamic outcome focused individual, with a great depth of experience across people development and human resources.

She graduated from La Trobe University in Melbourne with a Bachelor of Business; majoring in Management. She also possesses a Certificate IV Training & Assessment, is a globally credentialled Associate Certified Coach with the International Coaching Federation and is one of 30 internationally accredited Senior Habit Change Practitioners in the world, with the Habit Change Institute.

Samantha has over 15 years of Corporate Human Resources experience on a global scale, spanning across many industries and ranging from startup organisations to large multinationals.

Samantha's experience spans across the full gamut of Human Resources services including; Employee Development, Performance Coaching, Leadership Coaching, Change Management, Employee Engagement, Strategic Planning, Restructuring, Employee Relations, Acquisitions and Recruitment.

Her niche, at both a strategic and operational level, is performance coaching, people development, employee engagement, team building and change management.

Samantha guides individuals to peak performance in a fun and energetic way and coaches them to gain mastery over their thinking to achieve their desired outcomes.

See over the page for testimonials from Samantha's LinkedIn profile.

## QUALIFICATIONS

- ✦ Bachelor of Business, majoring in Management, La Trobe University
- ✦ Associate Certified Coach, International Coaching Federation
- ✦ Senior Habit Change Practitioner, Habit Change Institute
- ✦ Certificate IV in Training and Assessment, MRWED Training & Assessment

### Contact Sam

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## TESTIMONIALS

### **Marcus Whelan, Psychologist**

“In the albeit short time I’ve known Sam I have had such positive experiences with her. Her professionalism, positive and approachable manner and attitude has already given me so much confidence for my new career endeavours. Without any hesitation whatsoever I’d absolutely recommend her as a coach and/or mentor. She provides guidance and encouragement where needed and I always come away from our consultations inspired and truly believing “it’s possible”. I unequivocally support and recommend her for any role of coach, consultant or mentor. She will help you realise and fulfill your potential.”

### **Mark Schefe, General Manager, Hofco Oilfield Services**

“A big thank you to Sam for her amazing energy and determination to help me succeed with my goals. Sam is an extremely professional business and personal performance coach who came highly recommended to our business Hofco Oilfield Services. Sam has had a massive positive impact on my life both personally and professionally, giving me some great tools and teaching me new skills to be able to successfully navigate a very fast and difficult growth phase of our business. I have no hesitation to recommend Sam to any business or person who is looking for a very energetic, professional Coach that will exceed your expectations.

The highlights from my coaching experience with Sam: No nonsense and practical approach to quickly learning about the issues that myself and our business were facing and then delivering the tools and education to problem solve, set relevant and achievable goals, organisational and time management skills. Also the follow up after coaching to ensure that I was still on track to succeed is second to none. Thank you Sam!!!! -

### **Rebecca Iskov, Operations Manager, CoreStaff - Recruitment Specialists**

“Looking forward to a rewarding 2019 thanks to Sam's development coaching. An absolute professional in all areas. Sam is inspiring and shows a real desire to help obtain your goals and set achievable targets. I would highly recommend Sam to any company looking to develop their staff, reach some team goals or just add a little personal development to their journey.”

### **Z. Taylor**

“Thank you for everything, I have found everything you Coach amazing!! I have listed my FIRST SALES listing today too. Massive goals have been achieved for me, and I am working very hard to achieve many more. Thank you. Thank you for our great chats too.”

### **Mike Smith, Snr Global Director, R&D, Software Application Development, Thermo Fisher Scientific (Formerly Global R&D Director at FEI)**

“Samantha is by far one of the best people I have ever had the pleasure to work with. Her dedication, commitment, drive and hard work is never ending. I hired Samantha as a HR Manager which she excelled at, but her contribution to the team went well beyond HR. She was part of my executive management team, contributing in many areas as we built and maintained a business together. Samantha would take any task that came her way and execute it to perfection. She epitomized the definition of pro-active, always finding things that needed to be done and dramatically improving the productivity and work enjoyment of those around her. I would hire Sam back in an instant if ever given the opportunity. She is absolutely exceptional and well suited for many roles.”

**Sharon Justo, Senior Consultant, Beilby Recruitment**

“A massive shout out to Sam for re-energising me! Sam’s coaching style is designed to bring out the best in each and everyone in the room. She is so passionate about her teachings and so focused on empowering you, every session was a pleasure. Sam is a natural Coach who brings an enormous amount of skill and knowledge to the room. I cannot recommend Sam highly enough for anyone looking at one on one coaching or business coaching.”

**Greg Fredericks, VP HR, Cura Cannabis Solutions (Formerly Global HR Director at FEI)**

“Samantha is a very capable and effective global HR Manager. While working for me for over two years she effectively managed a global client group dispersed across 4 continents. Samantha is extremely adept at balancing corporate requirements with the needs of her client groups, their management teams and employees. She is an excellent project manager with the ability to think strategically and get things done. I highly recommend Samantha for HR management positions.”

**B. Doff**

“Having recently completed Sam’s 2 night course I can honestly say I have changed my whole attitude and mindset to a positive one. I found Sam to be very professional, knowledgeable and informative to all aspects of life in both work and personal no matter what your goal might be. I am currently working with Sam and can already see the rewards. I would highly recommend anyone to commit and complete Sam’s course and it will change your life to a positive one.”

**Brad Anderson, YB12 National Director**

“It has been a pleasure getting to know Sam and work with her professionally over the past year. She is highly skilled, diligent and articulate, and brings an enormous amount of experience, expertise and energy to her clients. She is a natural coach and leader, and I cannot recommend her highly enough to anyone considering engaging her in their company.”

**John Mayer, Ray White Mermaid Beach**

“A big thank you to Sam. When we had a new project to get off the ground at Ray White Samantha took on the role of Project Manager and kept our pre-launch meetings disciplined & focused. Her expertise in her field really shines through.”

**Kylie Oliver, SHR BP, Ausco Modular (Formerly Group HR Manager at James Frizelle’s Automotive Group)**

“Samantha is an absolute superstar who I had the privilege of working with at James Frizelle’s. Samantha is a genuine talent who demonstrates an unrivalled passion, drive and commitment to both people and business. She epitomizes true business partnering and seamlessly fosters credible, lasting relationships that have both meaning and value. I cannot speak highly enough about Samantha; she is someone that I truly respect and admire. I have no hesitation in recommending Samantha for any opportunity in the future and would work with her again in a heartbeat.”

**Andre Lekas, HRM, Infracraft Detailed Joinery (Formerly Group Manager at Allconnex Water)**

“Samantha was an outstanding performer in a new Human Resources Team tasked with the establishment of a newly formed organisation and culture. She is an energetic driver with a broad range of people management skills and experience.

Her work style is collaborative, and she excels in relationship building. She delivered successful outcomes when dealing with complex individuals and employee relations matters. This was supported by her active involvement when coordinating all HR Policies and Procedures on behalf of a medium to large organisation. She is equally comfortable dealing with hands-on operational as well as top-level strategic issues. This ability resulted in her earning the respect of individuals at all levels in the organisation.”